

**The following is the AZSA Board of Directors election ballot.**

1. You may vote for up to 5 candidates. BUT no more than 2 Associate (Vendor) candidates who appear on page 3 of the ballot.
2. Cumulative voting is not permitted. Only one vote can be credited towards any candidate.
3. Only one ballot per designated member (not per facility) is allowed.
4. Member must add name, address and signature on the fourth page of the ballot to be to be counted, and it must be received no later than **May 11, 2023**. Ballots received thereafter will not be counted.
5. Election results will be announced at the AZSA Annual Meeting on **May 18, 2023** Time & venue - TBD, Please join us (RSVP to [AZSA@AZSelfStorage.org](mailto:AZSA@AZSelfStorage.org)).

**Return completed ballots to AZSA:**

**Mail: AZSA, PO Box 44031, Phoenix, AZ 85064 | Email: [AZSA@AZSelfStorage.org](mailto:AZSA@AZSelfStorage.org)**

- Korey Hanson:** Korey, President of Professional Self Storage Management, joined the company in 2004 as an Area Manager overseeing 18 self-storage properties, mainly in Arizona. Over the years, he played a major role in the company's growth and created its marketing plans and training programs. Korey is directly involved in opening new storage facilities, from the early stages of development through stabilization, and contributes greatly to their success. Currently, he oversees all day-to-day operations for over 75 Professional Self Storage Management properties located in 10 states. In addition to operations, he also focuses his efforts on new management acquisitions, client relations and revenue management. Korey graduated from U of A in 2002 with a BS in Business Management. He is a native of Arizona and is married with two young children. Korey joined the Arizona Self-Storage Association Board of Directors in 2014.
- Whitney Jurjevich:** Whitney has lived in AZ since 2004 and is married with 3 children. Whitney is an independent Owner/Operator of 2 self-storage projects in Phoenix's East Valley with others in development in Tucson and Phoenix metro. In 2013, he began his career as an entrepreneur by buying his first self-storage facility – Ameri Park RV & Boat Storage. Whitney grew up in New Jersey, joined the Marine Corps at 18 and spent 10.5 years enlisted, traveling the west coast and overseas as a helicopter crew chief on Huey's and Cobra's. He left the Marines in 2004 and moved to Prescott, AZ and was a Prescott Valley Police Officer until moving to the Phoenix area to work for the City of Tempe also as a Police Officer. Whitney currently serves as an AZSA Director since 2014 and is currently serving as the AZSA treasurer.
- Joseph Ward:** Joseph is an entrepreneur. He started his construction company in 2015. Ward Brothers Enterprise specialized in metal building construction. In 2019, Joseph and his brother built and developed their own storage facility--Ward Brothers Storage. He is a father of two young boys and was able to accomplish all of this before the age of 30. In his spare time, he enjoys trail rides and going to the lake with friends and family. Joseph is eager to continue to learn more about the self-storage industry and work to help all AZSA members with their individual needs and goals.

- Tarik Williams:** Tarik is running as a self-storage owner of 5 properties in Arizona. A life-long Arizona resident, Tarik grew up in the self-storage business, spending summers and holidays helping his father, Ted Williams, build storage projects. Tarik graduated Magna Cum Laude from ASU with a BS in Construction Management, Minor in Business. He worked his way through school as a real estate broker, earning distinction as one of Realtor Magazine's '30 Under 30'. After college, Tarik partnered with his father in TLW Construction and Caliber Metal Buildings. He has directly managed the design, development and construction of many millions of square feet of self-storage, earning a reputation as one who understands and takes special interest in the operability and functionality of the finished product. In his spare time, Tarik enjoys coaching Little League Baseball, leading church youth groups, and backpacking and camping with his wife Jamie and seven children. Tarik currently serves as an AZSA Director and in past years served as a District Liaison.
- Sam Woodruff:** Sam is the owner of two self-storage facilities in the White Mountains of eastern Arizona. Last summer Sam completed an expansion of his facility in Pinetop-Lakeside, adding 148 new units. Sam practiced law for 37 years in Phoenix, where his practice was limited to sophisticated real estate transactions. Sam owns five other commercial/retail properties in Sedona. Sam is interested in running for a position on the board to help grow interest in the Arizona Self-Storage Association with other self-storage owners in the White Mountains. Sam Has a B.S. from Brigham Young University, a B.A. from Northern Arizona University and a J.D. from the University of Arizona. Sam retired from his law practice and focuses his attention to growing his self-storage portfolio.

- Anne Mari DeCoster:** After 10 years serving AZSA members as Executive Director – answering your questions, providing resources, and building networks among members – Anne is the Chief Operating Officer of Storelocal, a co-op of more than 1,200 independently owned self-storage facilities. In the industry since 2002, Anne initially worked with a developer with a national and international footprint, bringing projects from concept to successful operation to exit with remarkable ROI. Anne has 2 degrees from Georgetown University and started her career in management consulting at Booz Allen & Hamilton. She is happily married, with 4 grown sons and a playful Golden Retriever.
  
- David Grapsas:** David is a Principal of the structural engineering consulting firm, United Structural Design, LLC. United Structural Design is a leading structural engineering firm for self-storage across the United States with over 85 storage facilities designed. Mr. Grapsas is a Master’s-level licensed structural engineer with 9+ years of professional experience in the building construction industry and is licensed in 18 states within the US. David is Chair of the Structural Engineers Association of Arizona (SEAOA) Central Chapter. He is an Adjunct Professor at Arizona State University, teaching the Master’s Structural Engineering course within the Architectural Design School. Outside of the professional world, David is a husband to Jodi and they have two kids Penelope and Theodore.
  
- Alonna Ross:** Alonna is the Business Development Manager for StorageAuctions.com and has been part of the Self- Storage industry for over a decade. During that time, she has helped self-storage owners and managers with products such as Truck Rentals, Management Software, Tenant Insurance and now Online Auctions. Throughout her career Alonna has participated in hundreds of Self-Storage conferences, trade shows, educational sessions and networking events across the country. Alonna is passionate about Self-Storage and hopes she will be able to bring fresh, new ideas and insight to the AZSA Board.
  
- Lee Starrett:** With a Business Management Degree, Lee has close to 20 years of working experience as a trusted advisor, team manager and accounts representative in the steel manufacturing and construction supply industry. Lee joined the Kiwi II Construction team in November of 2019, so that he may contribute to the continued growth of the company, and it’s national footprint in the self-storage industry. On a personal note, Lee was raised in North Phoenix, and has lived in the Valley for over 30 years. He is an avid outdoorsman, and enjoys family camping trips, hiking, and fishing. Lee also enjoys playing basketball, and coaching his daughter’s youth volleyball league.



Company Name: \_\_\_\_\_

Representative's Name: \_\_\_\_\_

Address: \_\_\_\_\_

Representative's Signature: \_\_\_\_\_